



# REQUEST FOR PROPOSAL

RFP 2024-12

Bay County Mosquito Control  
Geospatial Web-Based Data Management System

JIM BARCIA  
BAY COUNTY EXECUTIVE

**REQUEST FOR PROPOSAL – THIS IS NOT AN ORDER OR OFFER**

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<b>DATE OF REQUEST</b>	JUNE 7, 2024
<b>REFERENCE PROPOSAL NUMBER</b>	RFP 2023-12
<b>DEADLINE FOR VENDOR QUESTIONS</b>	JUNE 21, 2024 5:00 PM
<b>RESPONSES DUE FROM COUNTY</b>	JULY 3, 2024 5:00 PM
<b>PROPOSED DATE/TIME REQUIRED</b>	JULY 12, 2024 1:00 PM
<b>PROPOSAL SUBMITTAL</b>	BAY COUNTY FINANCE DEPT. PURCHASING DIVISION ATTN: FRANCES MOORE BAY COUNTY BUILDING 515 CENTER AVENUE; 7 <sup>TH</sup> FLOOR BAY CITY, MI 48708-5128
<b>MARK PROPOSAL</b>	“BAY COUNTY MOSQUITO CONTROL GEOSPATIAL WEB BASED DATA MANAGEMENT SYSTEM- DELIVER TO PURCHASING IMMEDIATELY”

**\*\*REST OF THIS PAGE IS BLANK\*\***

**INTRODUCTION:** Bay County Mosquito Control is seeking proposals for a developed geospatial web-based data management system designed for Mosquito Control operations integrating mapping, collecting, and reporting functions for larval control, surveillance, and administrative activities.

**REQUIREMENTS:** *Proposals to include descriptions of the required elements below*

- **Describe the following System Features:**
  - Applications exist in the system for managing larval control, surveillance, and administrative data in a geospatial format.
  - The system provides reporting summaries for larval control, surveillance, and administrative activities.
  - Capabilities exist in the system for online service requests to be made.
  - Daily dashboards exist for summarizing citizen requests, field applications, and surveillance activities.
  - The system is capable of importing data from aerial applications.
  - The system is capable of importing data from adult mosquito control applications.
  - The potential exists for data to be exported to other applications.
  - The system ensures data ownership to Bay County Mosquito Control.
  - Data is stored and managed securely.
- **Describe the following Functions:**
  - The system exhibits an intuitive design.
  - The system allows ease of use by non-technical editors and users.
  - The system allows data integration in-house by Bay County Mosquito Control
  - The system allows customization in-house by Bay County Mosquito Control
  - The system provides ease in creating/removing users in-house by Bay County Mosquito Control
  - The system provides ease in creating, documenting, and sharing service requests.
  - The system provides ease for citizens to make online requests and to be notified a request has been made.
  - The system allows users to edit data offline.
- **Detail the following Costs:**
  - Detail the cost of initial implementation (total year 1 costs).
  - Detail annual fees (total year 2 costs- licensing, maintenance, support, etc.).
  - Detail the cost for integrating current data into the new system.
  - Detail the number of ArcGIS Online credits needed to use specific features.
  - Detail any additional required software (note specs and if included in bid price).
  - Detail any additional required hardware (note unit specs, life expectancy, and if included in bid price).
- **Describe Other:**
  - Describe the implementation time frame.
  - Describe the implementation training, including method and costs.
  - Describe the customer service availability and process.
  - Describe the proven performance of the system in the mosquito control industry.
  - Describe how the company and system are at the forefront of technology.

If necessary, firms receiving **80%** of the total available points may be invited to discuss the implementation plan and services. Meetings may be provided via the use of the Microsoft Teams online meeting platform. Selected vendors will be notified of the time, final agenda, and length of presentation.

**LAYOUT AND CONTENTS OF BID PACKET; SUBMISSION MUST BE IN THIS ORDER.**

- Proposal Cover Sheet (provided)
- Bidder's Check List (provided)
- Certification – Attachment A (provided)
- System Pricing – Attachment B (provided)
- Required Information (documents not provided):
  - System Features – Attachment C
  - Functionality – Attachment D
  - Other – Attachment E

**GENERAL INFORMATION:**

1. **CHANGES TO RFP:** All additions, corrections or changes to the solicitation documents will be made in the form of a written Change Form signed by Purchasing Agent, Frances Moore, only. Firms shall not rely upon interpretations, corrections, or changes made in any other manner, whether by telephone or in person. Additions, corrections, and changes shall not be binding unless made by such a written, signed Change Form. All written, signed Change Forms issued shall become part of the Agreement documents. Change Forms will be sent to all known potential firms by e-mail.
2. **CONTACT INFORMATION:** To receive future communications related to this RFP, possible firms are asked to immediately send contact information by email to Frances Moore, Bay County Purchasing, at [purchasing@baycounty.net](mailto:purchasing@baycounty.net); failure to do so may limit your ability to submit a complete, competitive proposal.
3. **RIGHT TO WITHDRAW BIDS:** By submitting a Proposal in response to this RFP, Firm agrees to be bound by this RFP's terms and conditions. Proposals may be withdrawn by the Firm without penalty at any time before notification that the Firm's Proposal has been selected. However, if the Firm withdraws after selection of its Proposal but before executing the Contract for any reason ("Late Withdrawal"), Firm shall pay liquidated damages to the County in an amount equal to five percent (5%) of the amount of the Proposal ("Liquidated Damages"). The County and Firm intend these Liquidated Damages to constitute compensation and not a penalty. The parties acknowledge and agree that the harm caused to the County by such a Late Withdrawal of a Proposal would be impossible or very difficult to accurately estimate at the time of the Late Withdrawal and that the Liquidated Damages are a reasonable estimate of the anticipated or actual harm that might arise from such a Late Withdrawal. Firm's payment of the Liquidated Damages shall be Firm's sole liability and entire obligation and County's exclusive remedy for Late Withdrawal of Firm's Proposal.
4. **RFP, PROPOSALS AND ACCEPTANCE DO NOT OBLIGATE:** The parties agree that they will not consider either distribution of this RFP or receipt of Proposals by the County or even notification of Proposal acceptance by the County as an obligation or commitment by the County to enter into a contractual agreement. Rather, the parties understand that the County will have no binding obligation until it signs the Contract approved by its legal counsel.
5. **TAX-EXEMPT STATUS:** The County is a tax-exempt entity. A tax-exempt form will be provided to the successful firm.

6. FOIA: All bids are confidential until the listed bid opening time and date; however, as a public entity, the County is subject to the Michigan Freedom of Information Act (FOIA). Information contained in the proposals may be subject to FOIA requests.
7. INSURANCE: The Firm shall purchase and maintain insurance sufficient to protect it from any and all claims which may arise out of or result from the Firm's services related to this RFP and any resultant contract, whether such service be by the Firm individually or by anyone directly or indirectly employed by Firm, or by anyone for whose acts Firm may be liable, including independent contractors. Insurance policies purchased and maintained shall include, but are not limited to, the following:
  - a. Workers' compensation insurance for claims under Michigan's Workers' Compensation Act or other similar employee benefit act of any other state applicable to an employee in the minimum amount as specified by statute;
  - b. Employer's liability insurance, in conjunction with workers' compensation insurance, for claims for damages because of bodily injury, occupational sickness or disease or death of an employee when workers' compensation may not be an exclusive remedy, subject to a limit of liability of not less than \$100,000 each incident;
  - c. Motor vehicle liability insurance required by Michigan law including no-fault coverage for claims arising from ownership, maintenance or use of a motor vehicle with liability limits of not less than \$1,000,000 per occurrence. Coverage shall include all owned vehicles, all non-owned vehicles, and all hired vehicles.
  - d. Commercial General Liability insurance for claims for damages because of bodily injury or death of any person, other than the Firm's employees, or damage to tangible property of others, including loss of use, which provides coverage for contractual liability, with a limit of not less than \$1,000,000 each occurrence and a mandatory \$2,000,000 annual aggregate.

Insurance required shall be in force until acceptance by the County of the entire completed work, and shall be written for not less than any limits of liability specified above. Certificates of insurance, acceptable to the County, shall be provided to the County's Department of Corporation Counsel no less than ten (10) working days prior to commencement of the project.

All coverage shall be with insurance carriers licensed and admitted to do business in Michigan, and are subject to the approval of the County.

All Certificates of Insurance and duplicate policies shall contain the following clauses:

1. "It is understood and agreed that thirty (30) days advance written notice of cancellation, non-renewal, reduction and/or material change in coverage will be mailed to Bay County's Department of Corporation Counsel, 515 Center Avenue, Suite 402, Bay City, MI 48708"; and
2. "It is understood and agreed that the following are listed as additional insureds: The County of Bay, including all elected and appointed officials, all employees and volunteers, all boards, commissions, departments and/or authorities and their board members, employees and volunteers."

8. **NON-DISCRIMINATION:** In the performance of the competitive sealed bid and resultant contract, firm agrees not to discriminate against or grant preferential treatment to any individual or group on the basis of race, sex, color, ethnicity, national origin, gender identity and sexual orientation in the operation of public employment, public education, or public contracting. Firm shall not discriminate against any employee or applicant for employment to be employed in the submission of this Proposal or in performance of the duties necessitated by an award of the proposed contract with respect to his or her hire, tenure, terms, conditions or privileges of employment, or any matter directly or indirectly related to employment, because of his or her race, color, religion, national origin, ancestry, gender, height, weight, marital status, age, except where a requirement as to age is based on a bona fide occupational qualification, or disability that is unrelated to the individual's ability to perform the duties of a particular job or position. Any breach of this provision will be regarded as a material breach of the contract.
9. **COST OF DEVELOPING PROPOSAL:** The Firm shall be responsible for all costs incurred in the development and submission of its Proposal.
10. **QUESTIONS:** All questions about this RFP must be received by **June 21, 2024, 5:00 p.m.** in writing, via email, to:

Frances Moore  
Purchasing Agent  
[purchasing@baycounty.net](mailto:purchasing@baycounty.net)

Every attempt to answer your inquiries will be made, however Bay County reserves the right to not answer any questions received after the **June 24, 2024**, due date.

Responses to any inquiries will be issued in one (1) Addendum no later than July 3, 2024, and will be sent to all known firms.

Correspondence or inquiries made directly from firms regarding their proposals are to be directed to the County employee designated above for appropriate review and response.

In addition, the person listed above will issue all valid responses and changes to this RFP. Contact with other County staff or a County Board of Commissioner could be reason for disqualification.

Correspondence or inquiries made directly from firms regarding their proposals are to be directed to the County employee designated above for appropriate review and response.

Any significant explanation desired by a firm regarding the meaning or interpretation of the Request for Proposals must be requested with sufficient time allowed for a reply to reach all prospective firms to submit their proposals.

Any information given to a prospective firm concerning the Request for Proposal will be furnished to all prospective firms as an amendment or addendum to the Request for Proposal if such information would be of significance to uninformed firms.

The County shall make the sole determination as to the significance to uninformed firms.

11. **RESPONSIBILITY:** Firms are solely responsible for ensuring their bid is received by Bay County Purchasing in accordance with the solicitation requirements, before the date and time specified in this Request, and at the place specified.

Bay County Purchasing shall not be responsible for any delays in mail or by common carrier or mistaken delivery. Delivery of qualification shall be made to Bay County Purchasing, Bay County Building, 7<sup>th</sup> Floor, Bay City, MI 48708.

Deliveries made before the due date and time but to the wrong office will be considered non-responsive unless re-delivery is made to the office specified before the due date and time specified in this request.

12. **PROPOSAL DELIVERY:** Proposals must be returned no later than **July 12, 2024 @ 1:00 P.M.** in a sealed envelope clearly marked **“MOSQUITO CONTROL GEOSPATIAL WEB BASED DATA MANAGEMENT SYSTEM.”** Please provide five (5) copies of the submission and one cost envelopment (include with the submission labeled “Original”). The submissions may be hand delivered or sent by mail to Bay County Purchasing Office, Bay County Building, 7<sup>th</sup> Floor, Bay City, Michigan 48708.

**The County will not accept proposals sent by FAX machine or E-mail.**

13. **PROPOSAL OPENING:** There will be a public proposal opening immediately following the deadline to receive proposals in the Bay County Finance Department conference room located in the Bay County Building, 7<sup>th</sup> Floor, 515 Center Avenue, Bay City, Michigan. All firms are invited to attend and hear the proposals read.
14. **PROPOSAL REJECTION/ACCEPTANCE:** The County reserves the right to accept or reject any or all proposals, to waive any irregularities and to make the final determination as to the best low qualified proposal.
15. **PROPOSAL AWARD:** In the event the proposal is awarded directly by the Finance Officer, a Notice of Intent to Award will be used to notify all firms of her intent to award the proposal to the Firm providing the best value to the County.
16. **CONTRACT:** The County’s award of any proposal is subject to and conditioned upon execution of a formal agreement for products and services between the successful firm and the County. In submitting a proposal, the firm acknowledges that the contents of the RFP will become incorporated within any formal agreement. This RFP does not include every term and provision which shall be included in the formal agreement. In the event that the firm fails to execute the formal agreement within 14 days of its presentment by the County, the County may reject the selected firm, and proceed to accept another qualified proposal, or reject all proposals.

A copy of a firm’s suggested terms and conditions may be submitted with firm’s Proposal, however, neither the County’s acceptance of any proposal nor award of any contract pursuant to this RFP shall be construed as any definitive acceptance by the County of Firm’s suggested terms and conditions. In the event of a conflict in terms, the order of precedence to resolve the conflict will be as follows: Michigan State law, the terms and conditions of the signed contract, the terms and conditions of the RFP, and last, the Firm’s Proposal.

17. **DISPUTES:** In the event a firm disagrees with the recommendation of the Bay County Finance Officer concerning this award, the firm may obtain a Bid Protest Form from the Purchasing Office. This form must be completed and returned to Frances Moore, Bay County Purchasing Agent, Bay County Purchasing Division, 7<sup>th</sup> Floor, Bay County Building, 515 Center Avenue, Bay City, MI 48708-5128, **within ten (10) working days from the date of the notice of intent to award.**

**ADA ASSISTANCE:**

The County of Bay will provide necessary and reasonable auxiliary aids and services, such as signers for the hearing impaired and audio tapes of printed materials being considered, to individuals with disabilities upon two days' notice to the County of Bay. Individuals with disabilities requiring auxiliary aids or services should contact the County of Bay by writing or calling:

Amber Davis-Johnson  
Corporation Counsel  
Bay County Building  
515 Center Ave. 4th Floor  
Bay City, MI 48708-5128  
(989) 895-4098  
(989) 895-4049 TDD

Frances Moore, Purchasing Agent  
Bay County Finance Department  
Purchasing Division  
Bay County Building  
515 Center Ave. 7<sup>th</sup> Floor  
Bay City, MI 48708  
[purchasing@baycounty.net](mailto:purchasing@baycounty.net)

**THIS QUALIFICATION PROCESS WILL BE CONDUCTED IN CONFORMITY WITH THE BAY COUNTY PURCHASING POLICY AS FOUND ON THE BAY COUNTY WEBSITE**

[www.baycounty-mi.gov](http://www.baycounty-mi.gov)



**SEE ATTACHED  
REQUIRED DOCUMENTATION**

**Bid Response Cover Sheet**

Bid #: 2024-12

Mosquito Control Geospatial Web-Based Data Management System

**ALL BIDS MUST INCLUDE THIS COVER SHEET (OR THIS SHEET REPRODUCED ON LETTERHEAD) AS A COVER SHEET OR PAGE ONE (1) OF THE BID**

TO: County of Bay  
515 Center Ave, 7<sup>th</sup> Floor.  
Bay City, MI 48708

FROM: \_\_\_\_\_

Company Name

an individual,

a corporation

*(Please mark appropriate box),*

Duly organized under the laws of the state of: \_\_\_\_\_

The undersigned, having carefully read and considered the Request for Proposal (RFP) for Mosquito Control Geospatial Web-Based Data Management System does hereby offer to perform such services on behalf of the County in the manner described and subject to the terms and conditions set forth in the attached Submission, including, by reference here, the County's RFP document. Submissions must be signed by an official authorized to bind the provider to its provisions for at least a period of 90 days.

BY: \_\_\_\_\_  
(Signature of authorized representative)

\_\_\_\_\_  
(Please Print Name and Title)

PRINCIPAL OFFICE ADDRESS:

Street Address: \_\_\_\_\_

City: \_\_\_\_\_ County: \_\_\_\_\_

State \_\_\_\_\_ Zip Code: \_\_\_\_\_

Telephone: \_\_\_\_\_ Fax: \_\_\_\_\_

Email: \_\_\_\_\_

TIN #: \_\_\_\_\_ UEI #: \_\_\_\_\_

**Bidders Check List**

Bid #: 2024-12

Mosquito Control Geospatial Web-Based Data Management System

	<b>YES</b>	<b>NO</b>
1. I have read ALL the instructions and specifications.	_____	_____
2. I have read and acknowledge the information contained in the "General Information" section of the Bid.	_____	_____
3. I have filled in ALL the required documentation.	_____	_____
4. I have provided all required information per the guidelines specified within the bid document.	_____	_____
5. I am an officer of the company.	_____	_____
6. I have the authority to obligate my company.	_____	_____
7. I am returning the signed ORIGINAL and specified number of copies required per the bid document.	_____	_____
8. I have organized and labeled the bid per instruction.	_____	_____
9. I have retained a copy of the submission.	_____	_____
10. I have properly labeled the external envelope.	_____	_____
11. If successful, the "Insurance Requirement Certificate" from an insurance company licensed to do business in the State of Michigan will be provided within ten working days after Notification of the award.	_____	_____
12. I have provided the necessary information for the person responsible for follow-up.		

Signature: \_\_\_\_\_

Print Name: \_\_\_\_\_

Title: \_\_\_\_\_

Company Name: \_\_\_\_\_

Company Address: \_\_\_\_\_

Phone Number: \_\_\_\_\_ Fax Number: \_\_\_\_\_

E-mail Address: \_\_\_\_\_

Date: \_\_\_\_\_

**NON-BIDDERS FEEDBACK FORM**

Bid #: 2024-12

Mosquito Control Geospatial Web-Based Data Management System

*If you are not submitting a bid for this Bid, please indicate the reason(s) by checking off one or more items below and email this form to [purchasing@baycounty.net](mailto:purchasing@baycounty.net).*

- \_\_\_\_\_ Unable to bid at this time but would like to receive future bid requests.
- \_\_\_\_\_ Service(s) or material(s) not provided by our firm.
- \_\_\_\_\_ Service(s) or material(s) we offer do not fully meet all the requirements specified.
- \_\_\_\_\_ We cannot meet the timetable required.
- \_\_\_\_\_ Insufficient time allowed for preparation and submission of bid.
- \_\_\_\_\_ Specifications not clearly understood or applicable as follows: (ex. too vague, too rigid, etc.)
- \_\_\_\_\_ Other: \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

Please remove our name from your bidders list for

- \_\_\_\_\_ This commodity group
- \_\_\_\_\_ These item(s) or material(s)
- \_\_\_\_\_ All bids

Signature: \_\_\_\_\_  
 Print Name: \_\_\_\_\_  
 Title: \_\_\_\_\_  
 Company Name: \_\_\_\_\_  
 Company Address: \_\_\_\_\_  
 Email: \_\_\_\_\_  
 Phone: \_\_\_\_\_ Date: \_\_\_\_\_

**CERTIFICATION**

Bid #2024-12

Mosquito Control Geospatial Web-Based Data Management System

The individual signing below certifies:

1. He/She is fully authorized to submit this Proposal, including all assurances, understanding and representations contained within it which shall be enforceable as specified.
2. He/She has been duly authorized to act as the official representative of the bidder to provide additional information as required and, if selected, to consummate the transaction subject to additional, reasonable standard terms and conditions presented by County.
3. This Proposal was solely developed and prepared without any collusion with any competing Proposer and/or Bay County employee and Bidder has not entered into any type of agreement of any nature to fix, maintain, increase or reduce prices or competition regarding the items covered by this Proposal.
4. The content of this Proposal has not and will not knowingly be disclosed to any competing or potentially competing proposer prior to the proposal opening date, time, and location indicated.
5. No action to persuade any person, partnership, or corporation to submit or withhold a Proposal has been made.

Signature: \_\_\_\_\_

Print Name: \_\_\_\_\_

Title: \_\_\_\_\_

Company Name: \_\_\_\_\_

Company Address: \_\_\_\_\_

Email: \_\_\_\_\_

Phone: \_\_\_\_\_ Date: \_\_\_\_\_

**PRICING BASE ITEMS**  
Bid #2024-12  
Mosquito Control Geospatial Web-Based Data Management System

<b>Item</b>	<b>Total Price</b>
Implementation Fee (Year 1) *	\$
Annual Fee (to begin in Year 2) *	\$
Data Integration Fee	\$
<b>Total</b>	<b>\$</b>
Provide any additional available tier, package, or customization pricing not included in the base pricing	

\*Please list included items

Signature: \_\_\_\_\_

Print Name: \_\_\_\_\_

Title: \_\_\_\_\_

Company Name: \_\_\_\_\_

Company Address: \_\_\_\_\_

\_\_\_\_\_

Phone Number: \_\_\_\_\_

Fax Number: \_\_\_\_\_

E-mail Address: \_\_\_\_\_

Date: \_\_\_\_\_